

Personality Typing

One of the most important first steps in selecting a career is getting to know more about your self. From this assessment you will focus your interests, values and personality characteristics to help determine which direction you should look in finding a long-range career that will suit your goals in life.

Your interests and values will change slightly as you mature, however you can gain valuable insight through a self-assessment of your personality for the purpose of selecting a career.

You may already have a career in mind, but with 20,000 different jobs to choose from you may find an occupation that suits your needs better than the one you have already chosen. The average person will change careers three times during their lifetime. So, we need to look at job families that are best suited for us. Please take this assessment honestly and with an open-mind to all the possibilities.

Use the scale below to mark your answers in finding a personality type that best describes you.

If the statement is definitely true, circle the 3

If the statement is mostly true, circle the 2

If the statement is mostly false, circle the 1

If the statement is definitely false, circle the 0

After you have completed the assessment questions please total each type to find the highest personality type score. This score should represent your personality type. Use this personality type to search for a career that matches your interests, life and work values, education you plan on completing, your strongest aptitudes, your income desired, the availability of jobs where you want to live, and how hard you are willing to work to achieve your career goal.

The compiled list of jobs is not a complete list, nor is it 100% accurate. Some jobs could fit into more than one interest area or personality type. Many of the occupations listed give broad-based job descriptions however the basic information will be the same for related jobs. A look at the related occupations will help you to determine the exact job title that would best suit your needs.

TYPE 1 Intellectual/Investigative

	Y	y	n	N
1. I like to discover things on my own	3	2	1	0
2. I am curious about how and why things are the way they are	3	2	1	0
3. I want others to appreciate my intelligence	3	2	1	0
4. I want to learn something new everyday	3	2	1	0
5. I like to play trivia games to test my knowledge	3	2	1	0
6. I usually do very well in school	3	2	1	0
7. I would like to investigate crimes	3	2	1	0
8. I like to solve problems	3	2	1	0
9. I want to find new and better ways of doing things	3	2	1	0
10. I want to invent something to make life easier	3	2	1	0
11. I like to analyze and sort things out	3	2	1	0
12. I like maps and charts to make comparisons	3	2	1	0
13. I like computers and designing my own games or web page	3	2	1	0
14. I like to play games of strategy like chess	3	2	1	0
15. I don't like to be told what to do	3	2	1	0
16. I try very hard to win at everything	3	2	1	0
17. I like to observe animals in the wild as research	3	2	1	0
18. I need to understand why I have to do something	3	2	1	0
19. I am somewhat of a perfectionist	3	2	1	0
20. I want to be certain before making a decision	3	2	1	0
21. I use a systematic approach to solve problems	3	2	1	0
22. I am persistent until I accomplish something	3	2	1	0
23. I like to move on to new challenges	3	2	1	0
24. I remain cool, calm and collected	3	2	1	0
25. I prefer working alone rather than in a group	3	2	1	0
26. I get very impatient with other people	3	2	1	0
27. I don't like a lot of small talk	3	2	1	0
28. I dislike rules, I have my own set of guidelines or standards	3	2	1	0
29. I love to travel and adventure into the unknown	3	2	1	0
30. I hate repetitive work (doing something over and over)	3	2	1	0
31. I enjoy working and work is my play or a challenge	3	2	1	0
32. I do what I think is right	3	2	1	0
33. I am bottom-line oriented (what is really important)	3	2	1	0
34. I am driven and stay focused on important things	3	2	1	0
35. Even though I get upset I remain calm	3	2	1	0

TYPE 1 TOTAL _____

TYPE 2 Intellectual/Creative

	Y	y	n	N
1. I like to be creative and use my imagination	3	2	1	0
2. I am generous with my money and possessions	3	2	1	0
3. I am witty, spontaneous and charming	3	2	1	0
4. I am impulsive and act on the spur of the moment	3	2	1	0
5. I like to be the center of attention	3	2	1	0
6. I am very active in sports	3	2	1	0
7. I like acting or role playing in skits to learn	3	2	1	0
8. I dislike traditional class structure	3	2	1	0
9. I learn best by doing rather than reading or listening	3	2	1	0
10. I like to tell jokes and can remember the punch lines	3	2	1	0
11. I usually don't do very well in academic classes	3	2	1	0
12. I get bored very easily	3	2	1	0
13. I hate routine work and I like surprises	3	2	1	0
14. I don't like using lines or borders when coloring	3	2	1	0
15. I enjoy art, dancing, music, and theater	3	2	1	0
16. I like to discover new ways of doing things	3	2	1	0
17. I like lots of bright vivid colors	3	2	1	0
18. I like high excitement most of the time	3	2	1	0
19. I would like to write stories	3	2	1	0
20. I love to sing and can easily remember melodies	3	2	1	0
21. I like abstract art	3	2	1	0
22. I love drawing or sketching pictures	3	2	1	0
23. I like to dress colorfully	3	2	1	0
24. I love writing poetry or songs	3	2	1	0
25. I am very intuitive (knowing how people feel)	3	2	1	0
26. I like developing new ideas	3	2	1	0
27. I am very good at expressing my feelings	3	2	1	0
28. I never worry about tomorrow	3	2	1	0
29. My room is a disaster area with stuff scattered everywhere	3	2	1	0
30. I like tests with open-ended or essay questions	3	2	1	0
31. I like making money so I can spend it	3	2	1	0
32. I like lots of activities going on at the same time	3	2	1	0
33. I lose track of time easily	3	2	1	0
34. I remember faces but I can't remember names	3	2	1	0
35. To remember information I picture it in my mind	3	2	1	0

TYPE 2 TOTAL _____

TYPE 3 Social/Persuasive

	Y	y	n	N
1. I like telling people what to do	3	2	1	0
2. I like to be in charge of a group	3	2	1	0
3. I like to influence how others think	3	2	1	0
4. I would like to make lots of money selling things	3	2	1	0
5. I like to teach or show people how to do things	3	2	1	0
6. I like feeling wanted and needed	3	2	1	0
7. I want the respect of other people	3	2	1	0
8. I want to be responsible for others success	3	2	1	0
9. I would like to start and run my own business	3	2	1	0
10. I like being in control	3	2	1	0
11. I respect authority figures	3	2	1	0
12. I like to compete when I know I will win	3	2	1	0
13. I would like to be a club officer like in the Honor Society	3	2	1	0
14. I am always ready to state my opinion	3	2	1	0
15. I think I would like to go into politics	3	2	1	0
16. I like earning awards	3	2	1	0
17. I like to see how much I can sell for the school	3	2	1	0
18. I can make decisions quickly	3	2	1	0
19. I am not very patient with others	3	2	1	0
20. I press and grip the pen real hard when writing	3	2	1	0
21. I believe it is very important to obey rules or laws	3	2	1	0
22. I would like to be an activities director or coach	3	2	1	0
23. I like to use people to get what I want	3	2	1	0
24. I usually dominate a conversation	3	2	1	0
25. I would work tirelessly for what I believe	3	2	1	0
26. I sometimes get real emotional when talking	3	2	1	0
27. I am optimistic and eager to get things started	3	2	1	0
28. I get bored and restless with routine work	3	2	1	0
29. I want people to remember me long after I'm gone	3	2	1	0
30. I am energetic and like doing things with others	3	2	1	0
31. I like to meet lots of new people	3	2	1	0
32. I would like to direct or be a star but nothing else	3	2	1	0
33. I like to compliment and praise people	3	2	1	0
34. I ask a lot of questions and like to argue in class	3	2	1	0
35. I am not afraid to speak up or read in class	3	2	1	0

TYPE 3 TOTAL _____

TYPE 4 Social/Humanitarian

	Y	y	n	N
1. I like to be surrounded by my friends all the time	3	2	1	0
2. I relate well with other people	3	2	1	0
3. I am sympathetic to the needs of others (I feel their pain)	3	2	1	0
4. I want people to like me	3	2	1	0
5. I like to motivate and encourage others	3	2	1	0
6. I strive to be a better person	3	2	1	0
7. I like reading and writing poetry	3	2	1	0
8. I like to help people when they are sad	3	2	1	0
9. I dislike it when others argue or fight	3	2	1	0
10. I love small animals and pets	3	2	1	0
11. I like to work in groups at school	3	2	1	0
12. I like to know what others think before making a decision	3	2	1	0
13. I believe in a love that will last forever	3	2	1	0
14. I love to talk on the phone	3	2	1	0
15. I love going to parties and mingling	3	2	1	0
16. I like helping people solve their problems	3	2	1	0
17. I want everyone to feel comfortable at a party	3	2	1	0
18. I usually get along with everyone	3	2	1	0
19. I like to explain my ideas to make life better	3	2	1	0
20. I like showing and teaching children	3	2	1	0
21. I like writing notes and letters	3	2	1	0
22. I like to volunteer for clubs or church	3	2	1	0
23. I sometimes get emotional	3	2	1	0
24. I am very loyal to my friends	3	2	1	0
25. I look for meaning in life	3	2	1	0
26. I am flexible and patient with others	3	2	1	0
27. I don't like the traditional classroom structure	3	2	1	0
28. I like small gestures of love (notes, cards, holding hands)	3	2	1	0
29. My room is cluttered unless I am having company	3	2	1	0
30. I am not very competitive	3	2	1	0
31. I like to feel needed and helpful	3	2	1	0
32. I dislike making decisions	3	2	1	0
33. I am generous with my time with others	3	2	1	0
34. I like to get others involved with what I believe	3	2	1	0
35. I am very trusting of other people	3	2	1	0

TYPE 4 TOTAL _____

TYPE 5 Physical/Structured

	Y	y	n	N
1. I like to be organized	3	2	1	0
2. I am neat and clean and know where everything is	3	2	1	0
3. I like to plan things out so there are no surprises	3	2	1	0
4. I always follow the rules and obey the laws	3	2	1	0
5. I am usually pretty shy and quiet	3	2	1	0
6. I like to save money	3	2	1	0
7. I like to plan for the future	3	2	1	0
8. I like the traditional classroom setting	3	2	1	0
9. I prefer working alone rather than in groups	3	2	1	0
10. I want a guaranteed paycheck	3	2	1	0
11. I like to plan all the details of a party if I have one	3	2	1	0
12. I like job tasks with clear directions	3	2	1	0
13. I like being told exactly what to do	3	2	1	0
14. I like jobs that are repetitive so I don't have to think	3	2	1	0
15. I am not very creative or imaginative	3	2	1	0
16. I want to have a good retirement plan	3	2	1	0
17. I want to get my work done first before playing	3	2	1	0
18. I want to be perfect on my job or class assignments	3	2	1	0
19. I hate confusion and disruptions	3	2	1	0
20. I like collecting things like coins or sports cards	3	2	1	0
21. I like spelling bees or history contests	3	2	1	0
22. I dislike people who goof off and waste time	3	2	1	0
23. I like to be told I am on the right track	3	2	1	0
24. I feel that everyone should share the workload	3	2	1	0
25. I like to think things through before making a decision	3	2	1	0
26. I am very loyal to the country, and/or church	3	2	1	0
27. I know what is right and wrong	3	2	1	0
28. I like to be on time and hate being late	3	2	1	0
29. I can only concentrate on one thing at a time	3	2	1	0
30. I always know what time it is	3	2	1	0
31. I like matching and multiple choice tests	3	2	1	0
32. I usually can remember names and dates	3	2	1	0
33. I lose my cool (patience) with other people	3	2	1	0
34. My handwriting has sharp points rather than rounded	3	2	1	0
35. I like to keep things safe and secure	3	2	1	0

TYPE 5 TOTAL

TYPE 6 Physical/Realistic

	Y	y	n	N
1. I enjoy the great outdoors over being indoors	3	2	1	0
2. I like to play sports	3	2	1	0
3. I like jogging and/or hiking	3	2	1	0
4. I like watching animals and/or birds	3	2	1	0
5. I like using hand and power tools	3	2	1	0
6. I like repairing or building things	3	2	1	0
7. I like pets around the house	3	2	1	0
8. I prefer dressing in camouflage	3	2	1	0
9. I like bicycles and four wheelers	3	2	1	0
10. I would like to have a woodworking shop	3	2	1	0
11. I like cars and enjoy working on them	3	2	1	0
12. I enjoy science classes	3	2	1	0
13. I like gardening or growing plants	3	2	1	0
14. I like to go camping and/or use my survival skills	3	2	1	0
15. I want to conserve our natural resources	3	2	1	0
16. I like being practical and not wasteful	3	2	1	0
17. I like to take some risks that might be dangerous	3	2	1	0
18. I love craft fairs and/or flea markets	3	2	1	0
19. I like things that are real that I can see and touch	3	2	1	0
20. I like things that are rugged and physical	3	2	1	0
21. I want people to know that I am successful	3	2	1	0
22. I like to physically work hard	3	2	1	0
23. I believe that work comes before play	3	2	1	0
24. I am not very creative or imaginative	3	2	1	0
25. People can always rely on me	3	2	1	0
26. I am loyal and dependable	3	2	1	0
27. I am proud and I don't like asking for help	3	2	1	0
28. I would like industrial tech and construction classes	3	2	1	0
29. I don't have trouble making quick decisions	3	2	1	0
30. I am firm with what I believe and don't back down	3	2	1	0
31. I am practical and don't spend a lot of money on gifts	3	2	1	0
32. I prefer an organized routine so I know what to expect	3	2	1	0
33. I would like the military especially the "special forces"	3	2	1	0
34. I like physical challenges rather than mental	3	2	1	0
35. I am usually pretty serious	3	2	1	0

TYPE 6 TOTAL _____

Personality Type Totals

Type 1 Intellectual Investigative _____	Type 2 Intellectual Creative _____
Type 3 Social Persuasive _____	Type 4 Social Humanitarian _____
Type 5 Physical Structured _____	Type 6 Physical Realistic _____

Compare the totals for each personality type. Your highest score should give you an indication of the characteristics of these personality types grouped for the purpose of researching careers.

Intellectual Investigative represents those who can appreciate knowledge and learning. They like to observe and examine information and data to solve problems and find answers to the unknown. They have the desire to discover new ways of doing things and understanding why events happen the way they do. They use the left hemisphere of the brain to analyze data, sort it out, break it down and use deductive reasoning strategies.

Intellectual Creative represents the group of people who use the right brain hemisphere to create new ideas. They may be artistic, musically inclined, physically talented, and/or creative in theatre, dance, music and literature. They enjoy a free changing lifestyle without strict rules, traditions, or creative confinement. They prefer to be free to express their feelings and emotions to touch the hearts of their followers.

Social Persuasive represents those “people” persons who are persuasive and convincing and may be driven by money, power, and/or success to reach their goals. They make great leaders politically, socially, and in business. They are enterprising and don’t mind taking risks to succeed.

Social Humanitarian represents the group of people who are people persons. They enjoy helping other people, communicating, and socializing. They are generous with their time and money empathizing and nurturing those around them. They are genuinely concerned about the well being of others physical, spiritual and emotional needs. They are friendly, personal, caring, compassionate and stable.

Physical Structured represents to group of people who are very organized and structured. They are very good with detail and planning events. They always obey the rules and laws and are concerned about the society. They are very diligent and tend to be perfectionists. They are left-brain dominant using both physical and intellectual responses to control their surroundings.

Physical Realistic represents the people who would generally do well working outdoors in all weather conditions. They prefer working with their hands using tools or machines to build or repair things. They are physically active and are interested in nature. They may like working with plants, animals, construction, vehicles, toys, sports games, or hunting and fishing. They like to see what they have done and they generally stick with what they are familiar with.

Personality Traits

Physical / Realistic

Manual & Motor Coordination
Eye hand & foot Coordination
Outdoor environment
Building/Repairing
Dependable / strong work-ethic
Right-brain dominant
Independent contracting
Organized / enforcing
Routine & traditional
Physical work load

Social / Humanitarian

Whole-brain
Caring & helpful
Group / team worker
Verbal / listening
Non-routine / non-structure
Takes direction
Salary earner
Flexible schedule
Indoor/Outdoor environment
Mentor / counselor
Honest & dependable
Friendly / nurturing / accommodating
Decision by committee
Guiding by example

Intellectual / Creative

Right-brain dominant
Spatial perception
Verbal / Color
Intuitive
Manual / motor coordination
Creative
Artistic / Conceptual
Futuristic
Witty
Physically demonstrative
Emotionally expressive
Impulsive / spontaneous
Imaginative
Entertaining
Non-routine

Physical / Structured

Manual & Finger Dexterity
Clerical Perception
Indoor environment
Collecting / Filing / Sorting
Dependable / punctual
Left-brain dominant
Independent planning
Organized / detail
Routine & traditional
Office work

Social / Persuasive

Whole-brain
Caring & forceful
Group / team leader
Verbal / speaking
Non-routine
Gives direction
Commission earner
Flexible schedule
Indoor/Outdoor environment
Motivator / recruiter
Dependable
Friendly / demanding
Decisive
Catalyst by authority

Intellectual / Investigative

Whole-brain dominant
General learning ability
Verbal / Numerical
Logical
Clerical perception
Inquisitive
Scientific / Analyzing
Problem solver
Ironic sense of humor
Intellectually demonstrative
Emotionally intrinsic
Calculative
Resourceful
Competitive
Non-routine